

Professional Builder®

2018 HOUSING GIANTS

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2018 HOUSING GIANTS

2017 RANK	PREVIOUS RANK	COMPANY	YEAR FOUNDED	2017 HOUSING REVENUE	2017 CLOSINGS / UNITS	% REVENUE CHANGE FROM 2016	TOTAL OTHER REVENUE	HOUSING TYPES	% STARTER	% 1ST MOVE-UP	% 2ND MOVE-UP AND BEYOND	% ACTIVE ADULT / RETIREMENT	% VACATION / SECOND HOME	% PRODUCTION HOMES	% SEMI-CUSTOM HOMES	% CUSTOM HOMES	2018 FORECAST
67	67	Robson Communities Sun Lakes, AZ / Edward Robson / robson.com	1972	\$254,389,026	611	8.1		SFD				100		100			
68	75	History Maker Homes Grapevine, TX / B. Nelson Mitchell / historymaker.com	1949	\$253,188,000	936	18.6		SFD	79	21				100			
69	71	Westin Homes Sugar Land, TX / Jason Golan / westin-homes.com	1995	\$253,000,000	661	13.5		SFD			100			100			5%
70	60	Lincoln Property Co. Dallas, TX / Tim Byrne / lincolnapts.com	1965	\$251,162,000	807	-2.2	\$3,627,675,069	R		100					100		
71	69	CBH Homes Meridian, ID / Corey Barton / cbhhomes.com	1992	\$250,328,939	1,053	7.9		SFD	27	36	37			100			10%
72	99	American West Homebuilding Group Las Vegas, NV / Lawrence D. Canarelli / americanwesthomes.com	1984	\$243,270,981	630	61	\$22,360,718	SFD	10	40	50			100			25%
73	103	Smith Douglas Homes Woodstock, GA / Charles Schetter / smithdouglas.com	2008	\$240,000,000	1,038	63.9		SFD, SFA	88	8		4		100			30%
74	66	SummerHill Housing Group San Ramon, CA / Robert Freed / shhousinggroup.com	1976	\$232,000,000	267	-2.1	\$32,000,000	SFD, SFA, R	10	80	10			98	2		
75	92	Elite Properties of America Colorado Springs, CO / Douglas M. Stimple / classichomes.com	1989	\$230,403,339	511	38.7	\$12,149,126	SFD, SFA	15	35	35	15		100			2%
76	79	Grand Homes Addison, TX / Beau Brooks / grandhomes.com	1986	\$226,000,000	426	7.6	\$185,000	SFD	2	34	64			30	70		3%
77	152	Legacy Homes Stockton, CA / Pat Matthews / legacyhomesusa.com	2008	\$222,800,000	544	189.4	\$2,400,000	SFD, R		10	90			85	13	2	
78	74	Schell Brothers Rehoboth Beach, DE / Chris Schell / schellbrothers.com	2003	\$217,356,883	368	1.8	\$3,455,740	SFD, SFA		5	3	55	37	97	2	1	21%
79	70	ICI Homes Daytona Beach, FL / Mori Hosseini / iciphomes.com	1980	\$212,585,134	462	-4.8	\$98,636,466	SFD, SFA			19	70	11	11	71	18	30%
80	65	Signature Homes Hoover, AL / Dwight Sandlin / e-signaturehomes.com	1999	\$211,614,338	508	-12.6	\$7,865,000	SFD, SFA	20	20	60			10	85	5	20%
81	59	Minto Communities Coconut Creek, FL / Michael Belmont / mintousa.com	1955	\$209,305,340	441	-19.7	\$13,538,887	SFD, SFA		12	35	42	11	100			50%
82	114	EYA Bethesda, MD / Robert D. Youngentob / eya.com	1992	\$208,135,184	460	66.1	\$2,835,500	SFA, R	27	41	32			100			
83	64	Landon Homes Plano, TX / John R. Landon / landonhomes.com	2008	\$207,088,000	356	-15.1	\$17,797,000	SFD		50	50			100			
84	82	Ball Homes Lexington, KY / D. Ray Ball Jr. / ballhomes.com	1959	\$206,683,000	701	9.2		SFD	30	40	30			30	70		7%
85	NR	John Houston Custom Homes Red Oak, TX / John Houston / johnhoustoncustomhomes.com	2005	\$204,767,000	599			SFD	30	50	20			40	45	15	7%
86	85	Fortune-Johnson Peachtree Corners, GA / Brett Fortune / fortune-johnson.com	1991	\$204,730,810	1,702	13.3		R	100					100			30%
87	102	Elliott Homes Folsom, CA / Harry C. Elliott III / elliotthomes.com	1955	\$204,165,000	469	37.6	\$28,707,000	SFD	10	80	10			100			
88	100	Westport Homes Indianapolis, IN / Steve Dunn / westport-home.com	2003	\$202,953,771	843	34.6		SFD, SFA	30	45		25		100			20%

NR = NOT RANKED